

Religare Health Insurance Company Limited

IRDA Registration number 148 dated 26 April, 2012



FORM NL-40

BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

DATE : 30th Sep, 2015

(₹ in Lakhs)

S. No	Channel	BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS							
		For the Quarter ended 30th Sep, 2015		For the Quarter ended 30th Sep, 2014		Upto the Quarter ended 30th Sep, 2015		Upto the Quarter ended 30th Sep, 2014	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	24,877	2,680.3	11,404	1,194.5	44,445	4,820.5	19,815	2,098.7
2	Corporate Agents-Banks	16,231	2,665.4	7,730	711.8	27,550	6,594.2	13,574	1,302.3
3	Corporate Agents -Others	2,465	190.0	2,072	699.2	4,412	379.0	3,486	1,126.5
4	Brokers*	9,404	2,775.4	5,763	1,584.4	16,811	6,518.7	10,716	3,569.8
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	19,313	2,338.1	5,211	1,019.1	37,213	4,731.6	9,558	2,445.5
	Total (A)	72,290	10,649.1	32,180	5,209.0	130,431	23,043.9	57,149	10,542.8
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	72,290	10,649.1	32,180	5,209.0	130,431	23,043.9	57,149	10,542.8

* Includes web-Aggregator